

UK Manufacturing Update

Chris Corkan, Region Director & Affiliate Partnerships, Make UK

makeuk.org

About Make UK



Make UK, The Manufacturers' Organisation, is the representative voice of UK manufacturing, with offices in London, every English region and Wales.

- Collectively we represent 20,000 companies of all sizes, from start-ups to multinationals, across engineering, manufacturing, technology and the wider industrial sector. Everything we do – from providing essential business support and training to championing manufacturing industry in the UK and internationally – is designed to help British manufacturers compete, innovate and grow.
- From HR and employment law, health and safety to environmental and productivity improvement, our advice, expertise and influence enables businesses to remain safe, compliant and future-focused.

**ELECTRIFY
INDUSTRY**

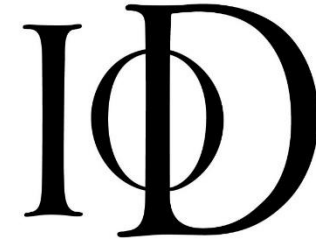
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UK STEEL
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1300 + Trade Associations

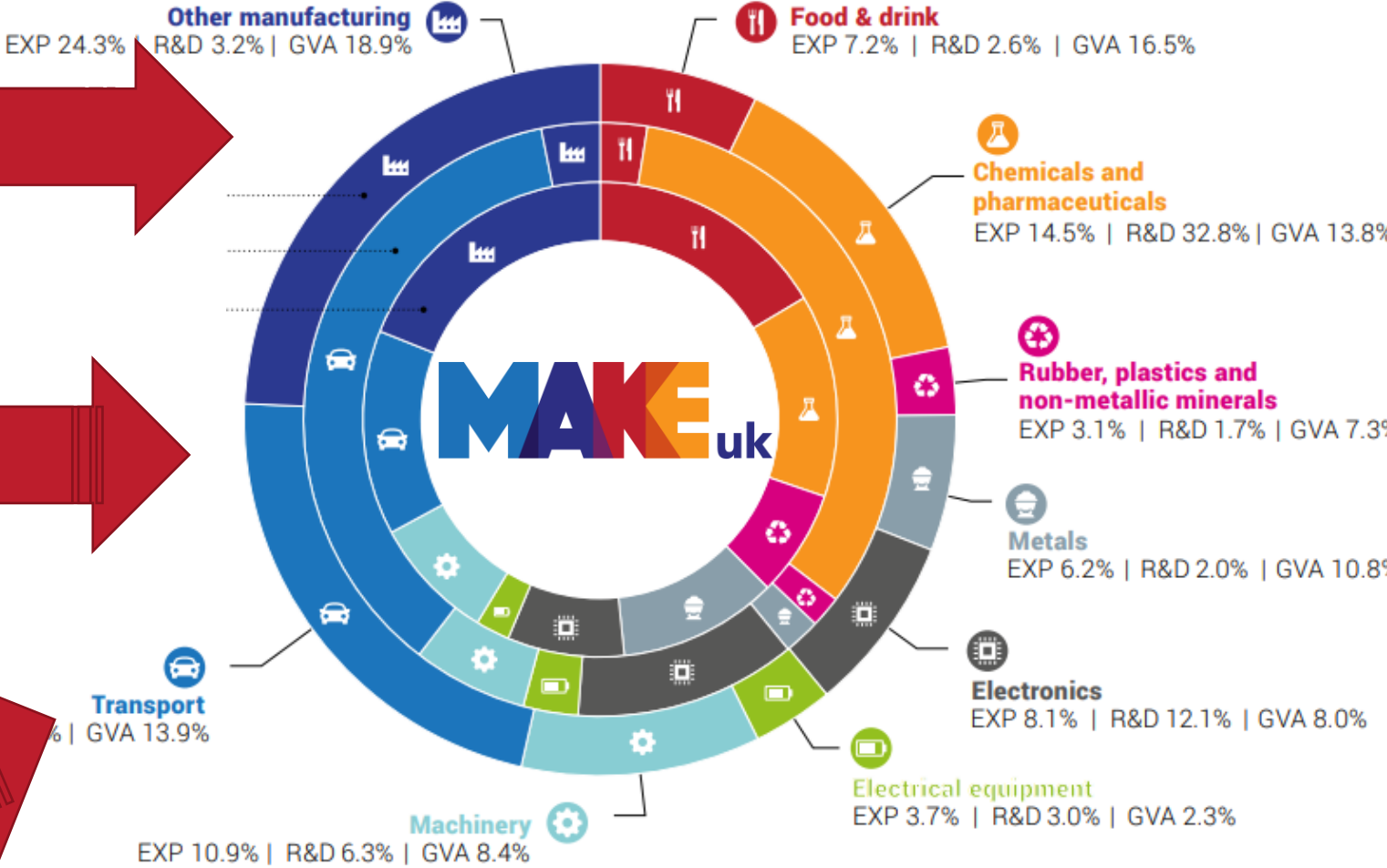
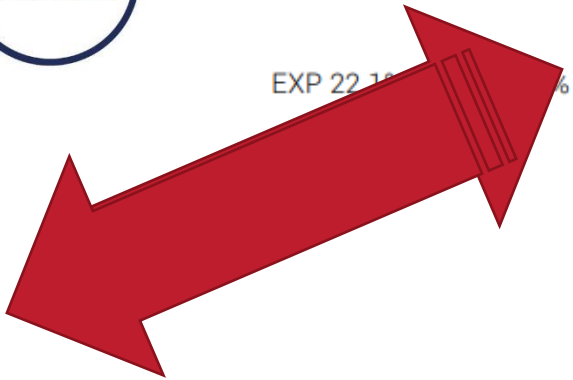




Affiliate Partners



as % of total manufacturing





MAKEuk

The Manufacturers' Organisation

Insight
Mandate
Representation

Partner – Two-way collaboration

- National Manufacturing Day



Affiliate Partner

NATIONAL MANUFACTURING DAY 2024



NATIONAL MANUFACTURING DAY 2024



“The UK has a long, proud history of innovation in the manufacturing sector and we want to seize opportunities from the industries of the future, so it’s fantastic to see that spirit of enterprise being showcased as part of National Manufacturing Day.

“With the launch of Skills England, we will bring together businesses with trade unions, mayors and training providers to ensure we have the highly trained workforce needed to deliver our national, regional and local skills needs, giving young people the opportunity to get a foot in the door of these industries.”

Baroness Jacqui Smith | Minister for Skills | Department for Education



NATIONAL MANUFACTURING DAY 2024



“This new government will put manufacturing at the heart of its Industrial Strategy because good, well-paid jobs will drive the economic growth we all want to see.

“National Manufacturing Day is a chance for us to celebrate the vital contribution great British manufacturing makes to our economy, supporting thousands of skilled jobs across the country and keeping the UK at the cutting edge of innovation.”

Sarah Jones MP | Minister for Industry | Dept. for Energy Security and Net Zero



SAVE THE DATE: #NMD2025 25th September

A New Government

Make UK Campaigns @MakeUKCampaigns · Aug 27
"Industrial strategy is so urgent, we need this tomorrow" - @MakeUK_ CEO Stephen Phipson.

International firms are withholding billions of £ of potential investment due to the lack of an #IndustrialStrategy.

We're calling on Govt to draft one ASAP 🙌



Manufacturers and unions join forces to press for UK industrial strategy

From theguardian.com

Make UK Campaigns @MakeUKCampaigns · Aug 15
@MakeUK_ CEO Stephen Phipson & fellow business/ trade union leaders joined @AngelaRayner & @jreynoldsMP to discuss Govt's plans to 'Make Work Pay'.

The Deputy PM & Business Secretary listened carefully as we shared #UKmfg's views on the Employment Rights Bill & wider plan. [Show more](#)

Department for Business and Trade @biztradegovuk · Aug 14
Today @jreynoldsMP joined @AngelaRayner to host business organisations & trade unions together 🙌

Representatives were invited to contribute to the government's Plan to Make Work Pay, which aims to not only empower workers but also driv... [Show more](#)

Make UK Campaigns @MakeUKCampaigns · 7h
Yesterday, Chancellor @RachelReevesMP held talks with Britain's biggest business groups, including @MakeUK_.

We welcome her efforts to engage with us & look forward to hearing more detail on the delivery of #IndustrialStrategy, infrastructure, & more 🙌

Business

Rachel Reeves promises to 'co-design' policy with business group leaders

The Chancellor met leaders of trade bodies as she continued preparations for October's Budget.

Alex Daniel · 1 day ago



UK MANUFACTURING FACTS

UK manufacturing sector accounts for **£217 BILLION OF OUTPUT**

Providing **2.6 MILLION JOBS**

Average wages **10% HIGHER** than the whole economy



47% of UK R&D **14%** of total business investment



BACKING MANUFACTURING, ENGINEERING THE FUTURE

MANUFACTURING JOBS REMAIN BETTER PAID

Mean annual gross pay (£)



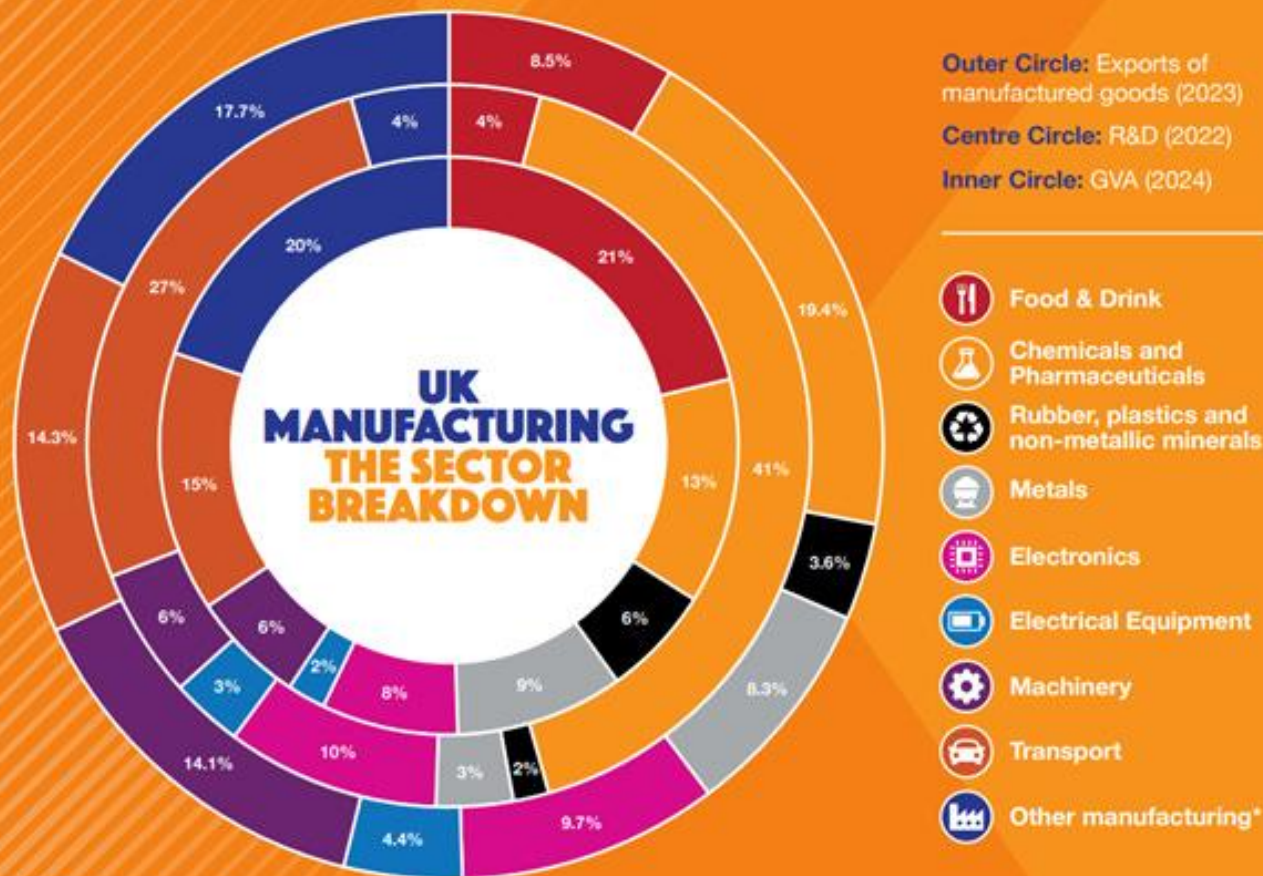
Manufacturing **£38,769**



Services **£34,698**



Whole economy (all industries and services) **£35,404**



Manufacturing Outlook Q3...

UK manufacturers expecting boost in second half of 2024

Make UK survey foresees growth in sector, but warns next government must tackle skills shortage

● [Business live - latest updates](#)



📷 Make UK expects manufacturing to grow by 1.2% in 2024. Photograph: Richard Saker/The Guardian

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MANUFACTURING OUTLOOK

2024 QUARTER 3



With support from:

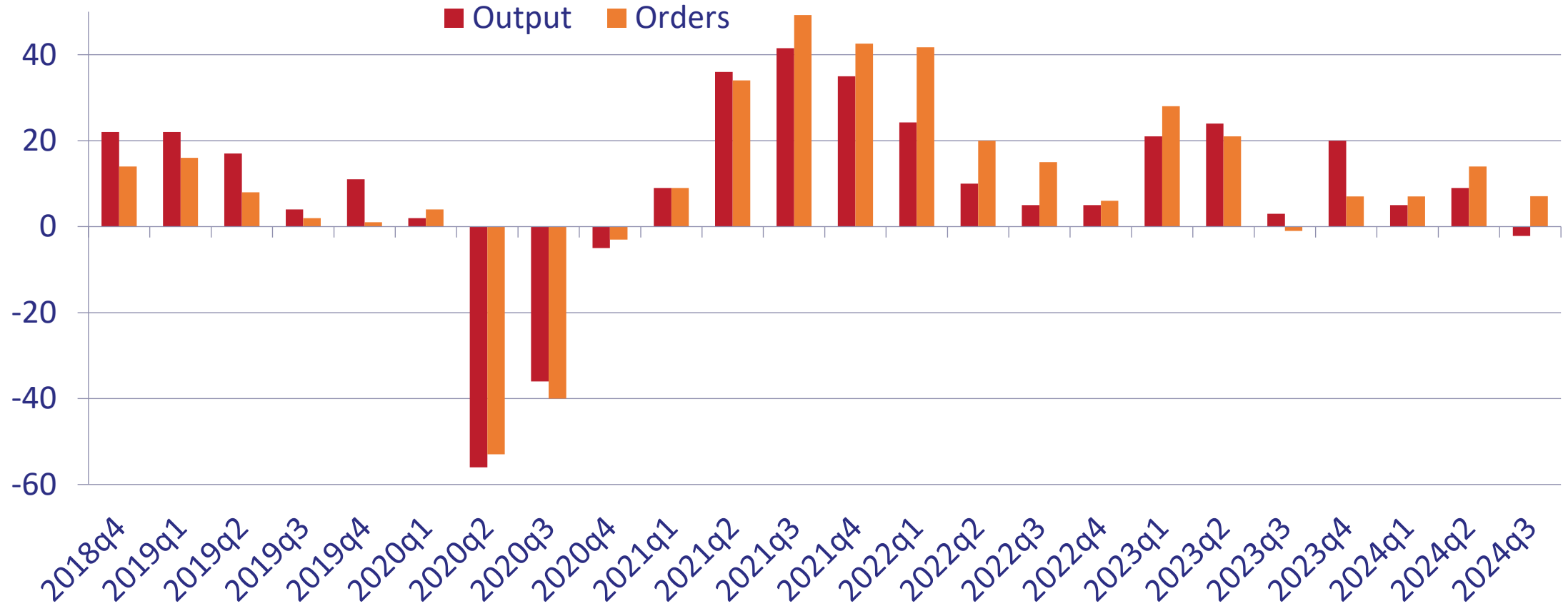
Scottish
Engineering
and Manufacturing NI

Special Edition:
Manufacturing
Supply Chains

Cover Image: SolStock

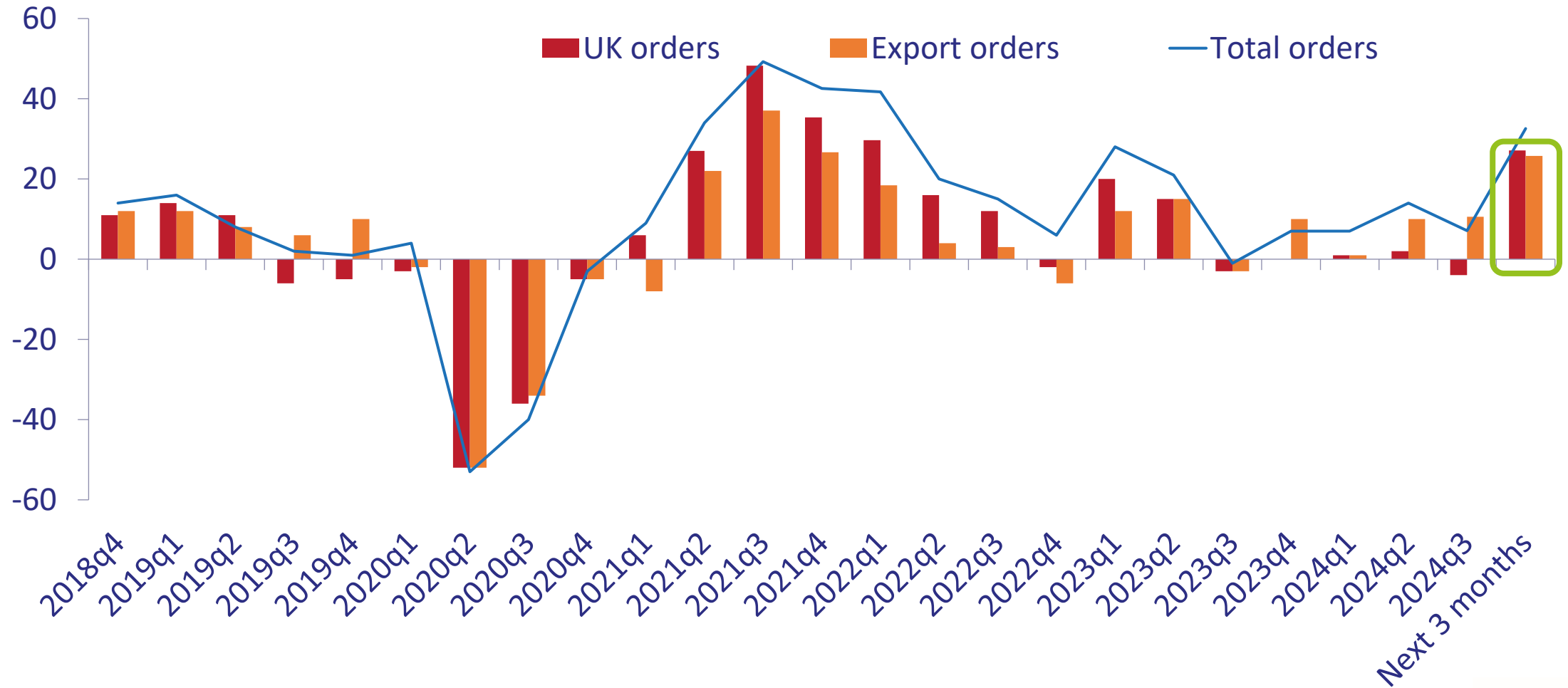
Output contracts for the first time since 2020q4

% Balance between increase/decrease in output/orders over the past three months



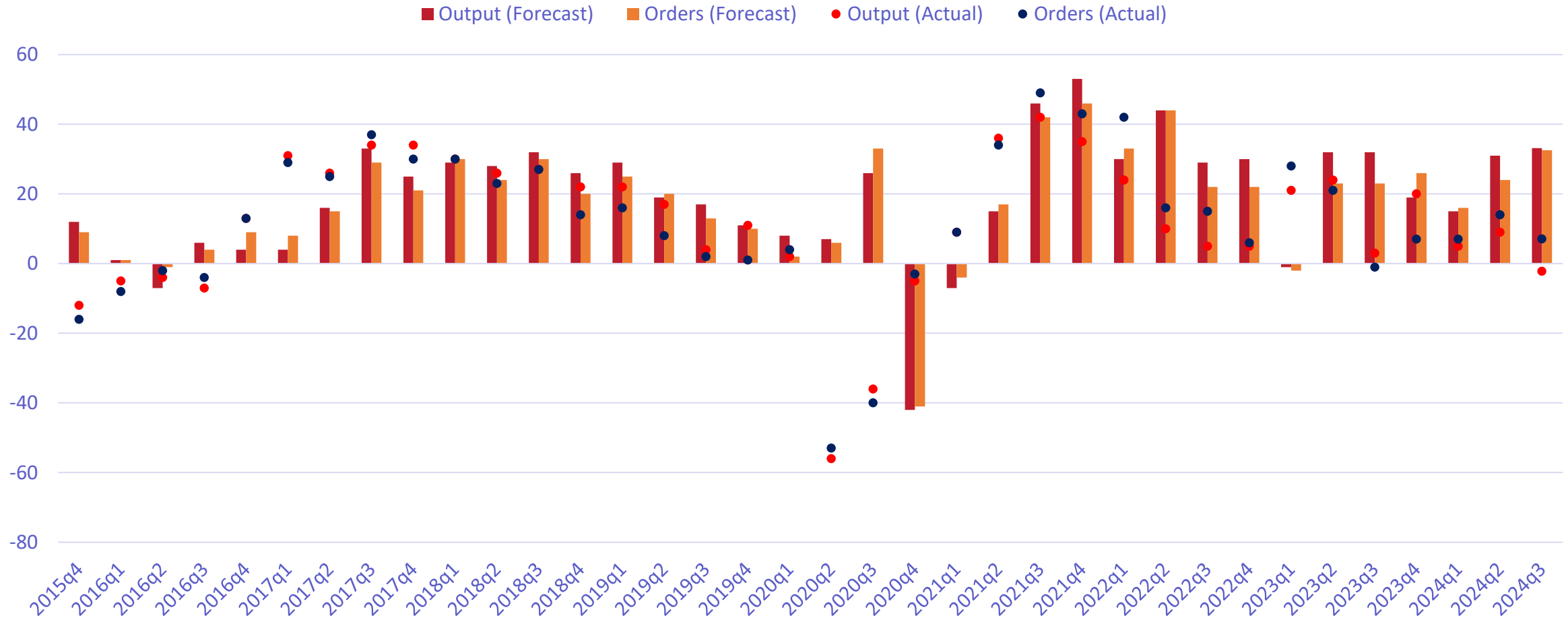
Domestic market declines but exports hold up total orders

% Balance between increase/decrease in orders over the past three months



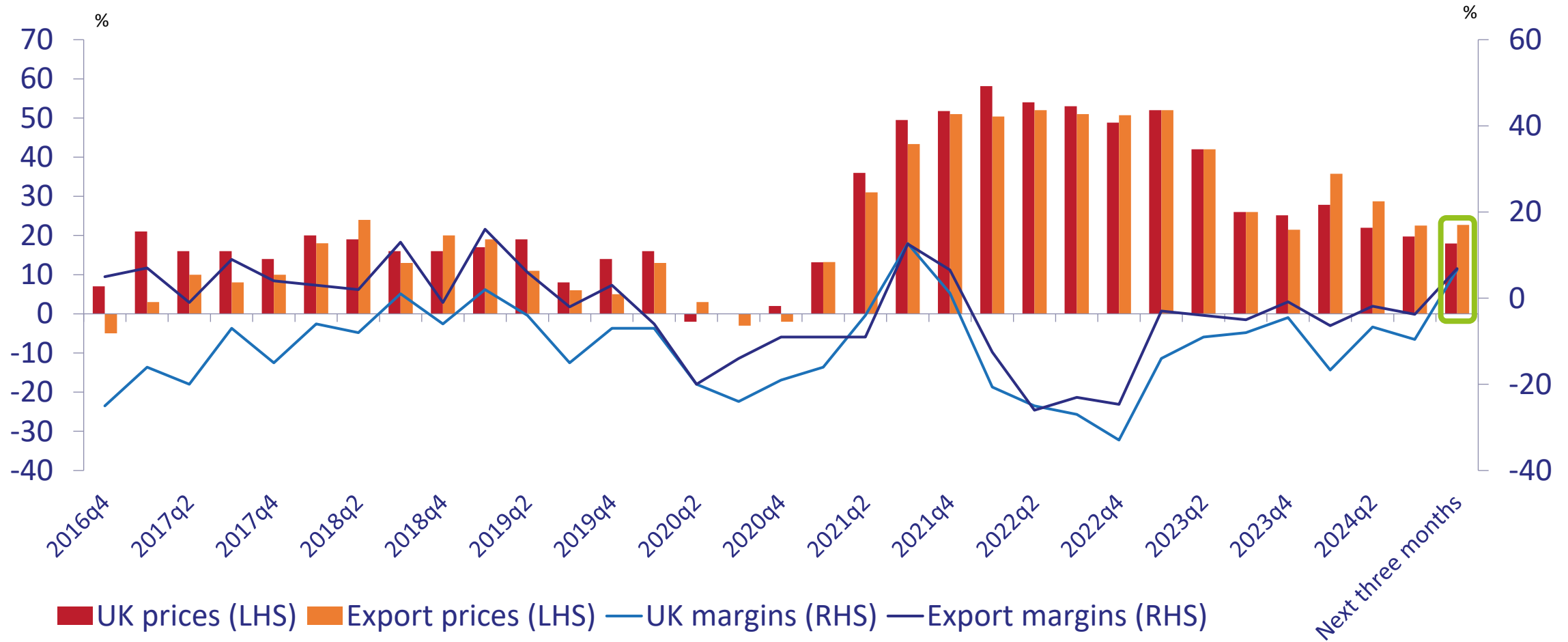
Expectations and reality moved in opposite directions

% Balance between increase/decrease in orders over the next three months



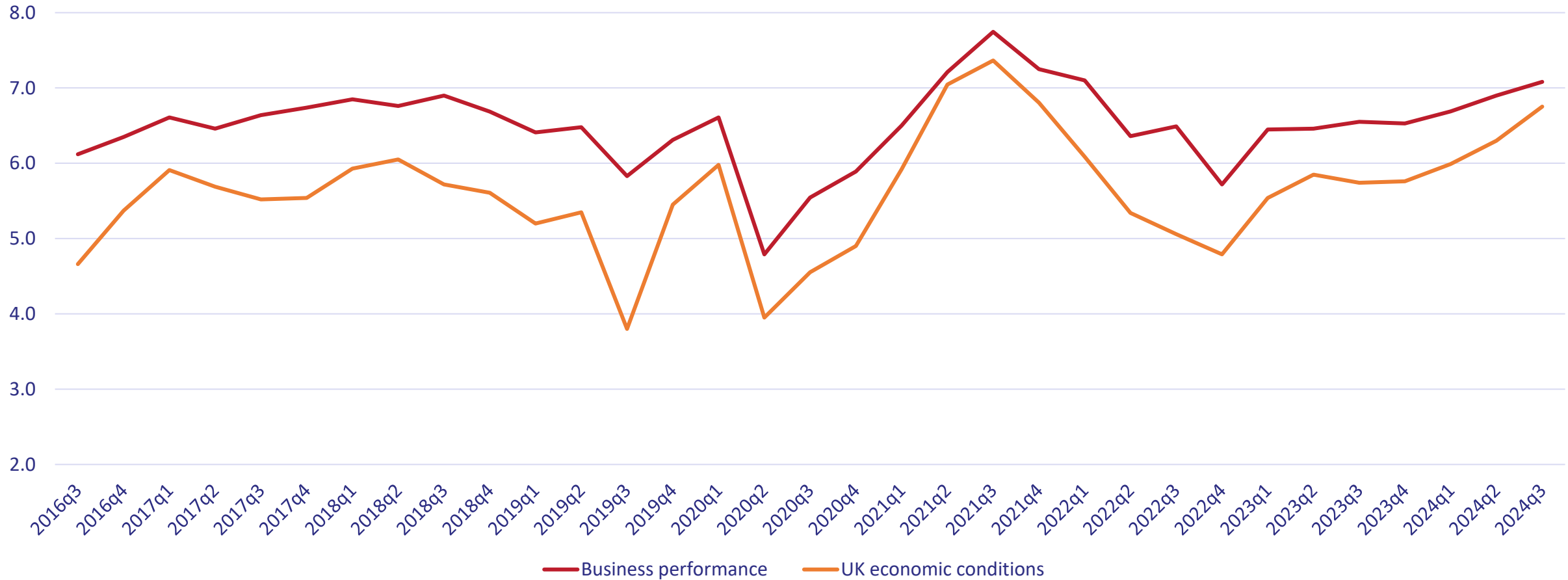
Pricing behaviour slows further, but margins worsen

% Balance between increase/decrease over the past three months



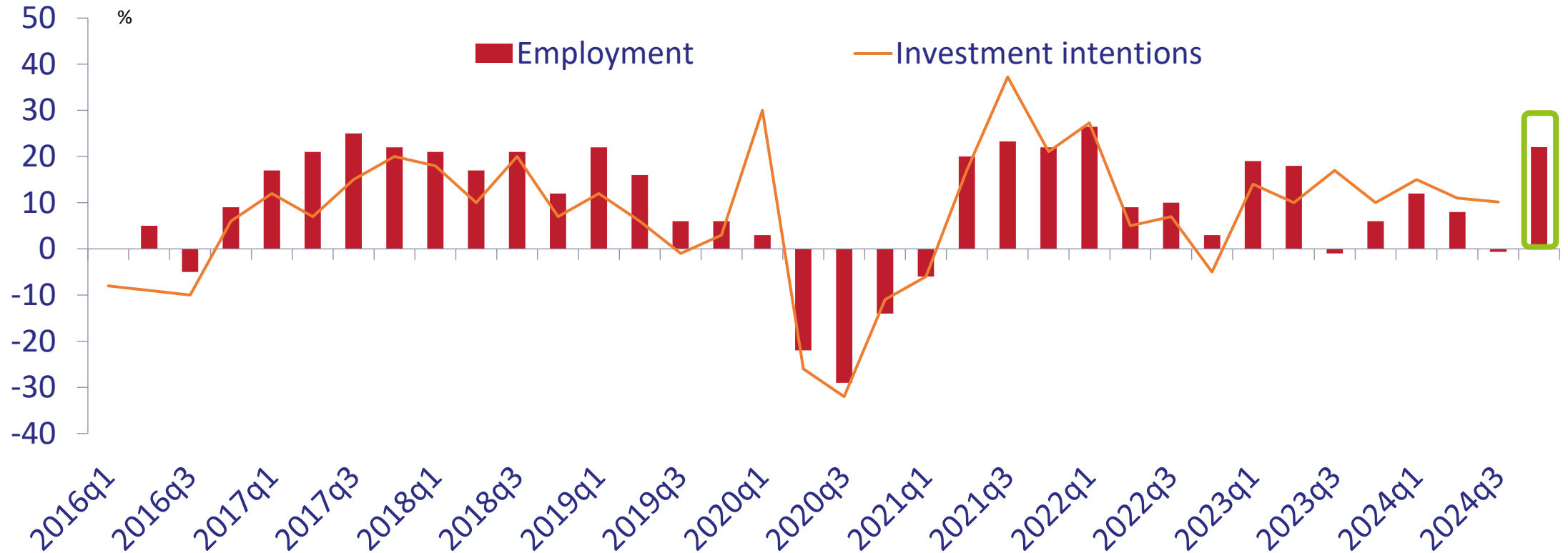
Confidence continues to climb

Confidence in the next 12 months: 1 = worse, 10 = better



Jobs fall for the first time in 4 quarters, but investment is steady

% Balance between increase/decrease in employment over the past three months and investment intentions



Regional Dinner

Rewarding your work, your people and your business.

MANUFACTURING AWARDS 2024

Business & Apprentice Entries Now Open >>
makeuk.org/awards



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Midlands & East – 30th October, Warwick Conferences

Thank you

Make UK Membership

- Influence & Shape Policy – Locally & Nationally
- People & Skills Benchmarking – Salary, Turnover, Absence, Pay Settlements
- Preferential Support: Energy Procurement, Employee Benefits Provision
- Exclusive Industry Insight
- Best Practice Guides e.g. Adopting Technology
- Exclusive access, connections, network and events programme
- Community of over 22,000 manufacturers
- Supplier Capability Index

Contact details:

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JOIN US TODAY

Championing Manufacturing

We create the most supportive environment for UK manufacturing growth and success, and we represent the issues that are most important to our members

Make UK's Manufacturing Connect - Driving Operational Excellence at Toyota

